

'One TLT for Africa'

Pretoria, 20 January 2017: *Following majority shareholder acquisitions of MechCaL and TLT ACTOM, German based firm, TLT-Turbo (GmbH), has announced a collaboration structure involving all three firms that will provide a total solutions approach to the development of integrated, reliable ventilation products.*

Following three years of sustained effort by TLT-Turbo, MechCaL and TLT ACTOM will team up to produce and distribute a full range of ventilation products for the mining, construction, industrial and power markets for South Africa and sub-Saharan Africa (SSA). The product lines will be based on the entirety of the group's unique, proprietary ventilation solutions. This includes maintenance and refurbishment of process, power and primary and secondary mining fans, as well as other value added services as part of a Ventilation-on-Demand solution. This venture combines the global resources and expertise of TLT-Turbo with the client base, distribution network and product innovation of MechCaL and TLT ACTOM.

The companies will capitalize on the strong reputation that TLT-Turbo has developed as a leading provider of advanced ventilation and process fans on a global scale. TLT-Turbo manufactures radial and axial flow fans for virtually any application and are regarded as one of the world's leading manufacturers of technology-driven industrial fans and ventilation systems. First-rate engineering, tradition and progress in air handling technology, along with a worldwide support network have been the cornerstones of their excellent global reputation as a fan and systems manufacturer for more than 140 years.

TLT-Turbo's Managing Director, Rainer Redinger, said that this move forms part of TLT's global strategy to be the world leader in air movement services as well as their long term African growth strategy. "Working together opens a doorway to a broader local and international client base. It will see all the companies involved benefiting from a larger marketing and services footprint with global support infrastructure from TLT-Turbo and its parent company Power China Corporation. Power China is a Fortune 200 company and a leading Chinese corporation that services most of the markets that the TLT-Turbo group focuses on," said Redinger. Redinger went on to explain that the global auxiliary fan product range is based on MechCaL's innovative solutions and will complement the current TLT-Turbo range.

Redinger, who has also been appointed as Director and Chairperson on the Boards of both MechCaL and TLT ACTOM, further emphasized that TLT-Turbo will have one management team to foster integration and realize synergies between TLT's operations in South Africa, with the first step being a single Managing Director and Financial Manager for both companies.

This venture will also help to extend the TLT global footprint for the supply of MechCaL's other advanced composite products. According to Luther Erasmus, recently appointed Managing Director of MechCaL and TLT ACTOM, MechCaL has been rebranded for the purposes of global and regional distribution of its products. "MechCaL has been re-branded and will now be known as TLT MechCaL. This re-branding is essential to demonstrate TLT-

Turbo's commitment to the company's product range, its financial backing to internationalize its product range, and to exploit the synergies between the two companies' combined technology portfolios to offer superior and quality ventilation solutions."

Erasmus explained that MechCaL and TLT ACTOM will collaborate closely to develop the SSA market, offering a complete range of fans – from auxiliary to large surface fans – for applications in the mining industry, as well as a broad range of industrial ventilation and process solutions. The full TLT-Turbo range of fans are supplied to the sub-Saharan market by TLT ACTOM while the MechCaL auxiliary fan product range will be sold in South Africa and sub-Saharan Africa under the TLT MechCaL brand, and internationally under the TLT brand," Erasmus explained. "TLT MechCaL will also form part of TLT-Turbo's globalisation roadmap and play a key role as a composites competency centre for the TLT-Turbo group. TLT MechCaL has already developed products and started shipments to the global market," said Erasmus.

Craig Johnston, Operations Director of TLT ACTOM, stated that combining world class German technology with local African knowledge presents a formidable offering. TLT ACTOM will expand its already well developed footprint in the mining industry to include the innovative TLT MechCaL auxiliary mine fan range. This will lead to TLT MechCaL and TLT ACTOM expanding their projects, service and manufacturing facilities over time to support the expected growth in the mining industry and other industrial applications. "It is very important for TLT ACTOM to offer routine maintenance services on TLT-Turbo's new and installed fleet, such as the 36 large induced draft fans at Majuba, Medupi and Kusile power stations, as well as on TLT MechCaL's range of auxiliary fans," said Johnston.

According to Johnston, one of the greatest benefits to clients is the access to and sourcing of key technologies within the TLT-Turbo group of companies. "This agreement represents each organization's strong commitment to providing customers with a single source for the best in ventilation," Johnston enthused. "It expands the offering for TLT MechCaL's innovative fans into a total ventilation systems solution bolstered by the project execution and maintenance capabilities of TLT ACTOM. When these quality components are combined with the TLT-Turbo global reputation for excellence in products and client support, you have a situation that can't be matched in the African and global mining and industrial ventilation industry."

According to Redinger, maintaining consistent product quality and supply is critical to their clients' operations. "This total systems approach offers clients a single source for design, development, distribution, and product support and customer service. Seamless integration of all the above elements means maximum client value and assures our clients that they are being supplied a quality product along with the highest level of long-term product support. This is also consistent with our TLT approach in offering our clients the best Total Life Cycle cost solution."

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About MechCaL:

MechCaL Pty Ltd was established in 2002 to design and manufacture industrial fans. The company has developed proprietary software that allows for high efficiency designs to address the much-needed green economy to reduce CO2 emissions to the atmosphere through using less energy while providing the same performance. At their manufacturing facilities in Pretoria, MechCaL focuses on developing specialised fans using advanced design tools and materials. Every fan is designed for a specific application tailored to suit the needs of each client by matching the required performance with optimised efficiency. MechCaL has been awarded the prestigious Technology Top 100 award six times and has been a runner up four times. They have also won the Enabling Award from Frost and Sullivan. All of this success was garnered from leveraging advances in technology and use of advanced composite materials to enable savings for their clients.

Visit www.mechcal.co.za for more information.

About TLT ACTOM

TLT ACTOM (Pty) Ltd is a joint venture between TLT Turbo GmbH and ACTOM (Pty) Ltd. The company has a history dating back to the 1950s in the mine ventilation and HVAC industries. The company developed a competency in producing localised solutions for the underground and main surface ventilation of mines and the turkey installation of these products. In more recent times the Company has expanded its offering to include the service and retrofit capability backed by competent quality systems and sound engineering for the large installed fleet of mining and process fans.

Visit www.TLT-ACTOM.co.za for more information.

About TLT-Turbo GmbH

TLT-Turbo GmbH builds radial and axial flow fans for virtually any application. First-rate engineering, tradition and progress in air handling technology and a worldwide support network have been the cornerstones of their excellent global renown as a fan and systems manufacturer for more than 140 years. TLT-Turbo GmbH fans and the associated system components are deployed successfully all over the globe. To date over 10,000 fans have already been installed. Their subsidiaries, branches and agencies span the globe including TLT-Turbo offices in Germany, China, Austria, Russia, Korea, USA and South Africa.

Visit www.tlt-turbo.com for more information.

About ACTOM

ACTOM (Pty) Ltd is the largest manufacturer, solution provider, repairer and distributor of electro-mechanical equipment in Africa, offering a balanced combination of manufacturing, service, repairs, maintenance, projects and distribution through its 40 outlets across Southern Africa. ACTOM is also a major local supplier of electrical equipment, services and balance of plant to the renewable energy projects. It also holds numerous technology, distribution and value added reseller agreements with various partners, both locally and internationally.

Visit www.actom.co.za for more information.